

ECOSPEED

Climate Software Solutions

Web-based tools for the calculation of personal environmental balances

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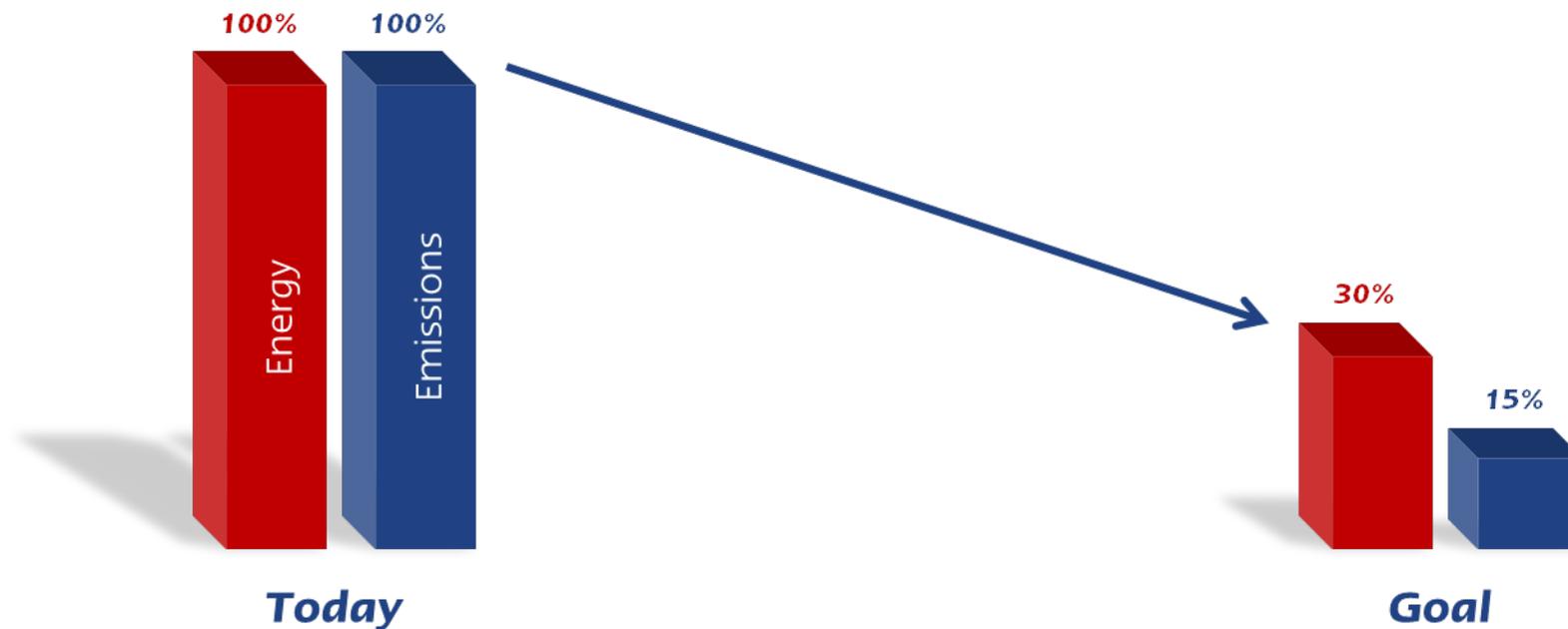
3. Market development & Trends

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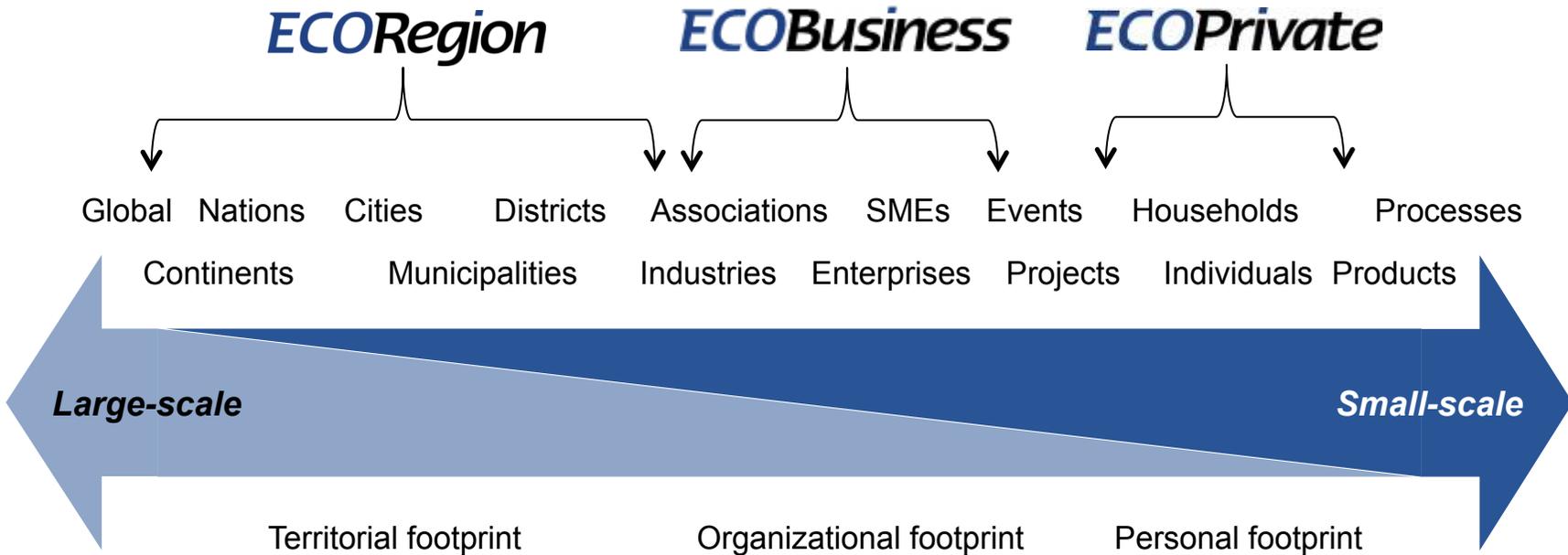
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ECOSPEED

- ETH Zürich Spin-Off
- Software developer providing solutions in the field of energy, environment and climate change mitigation
- Mission to help our clients reducing their environmental footprints



ECOSPEED Software on the Scale

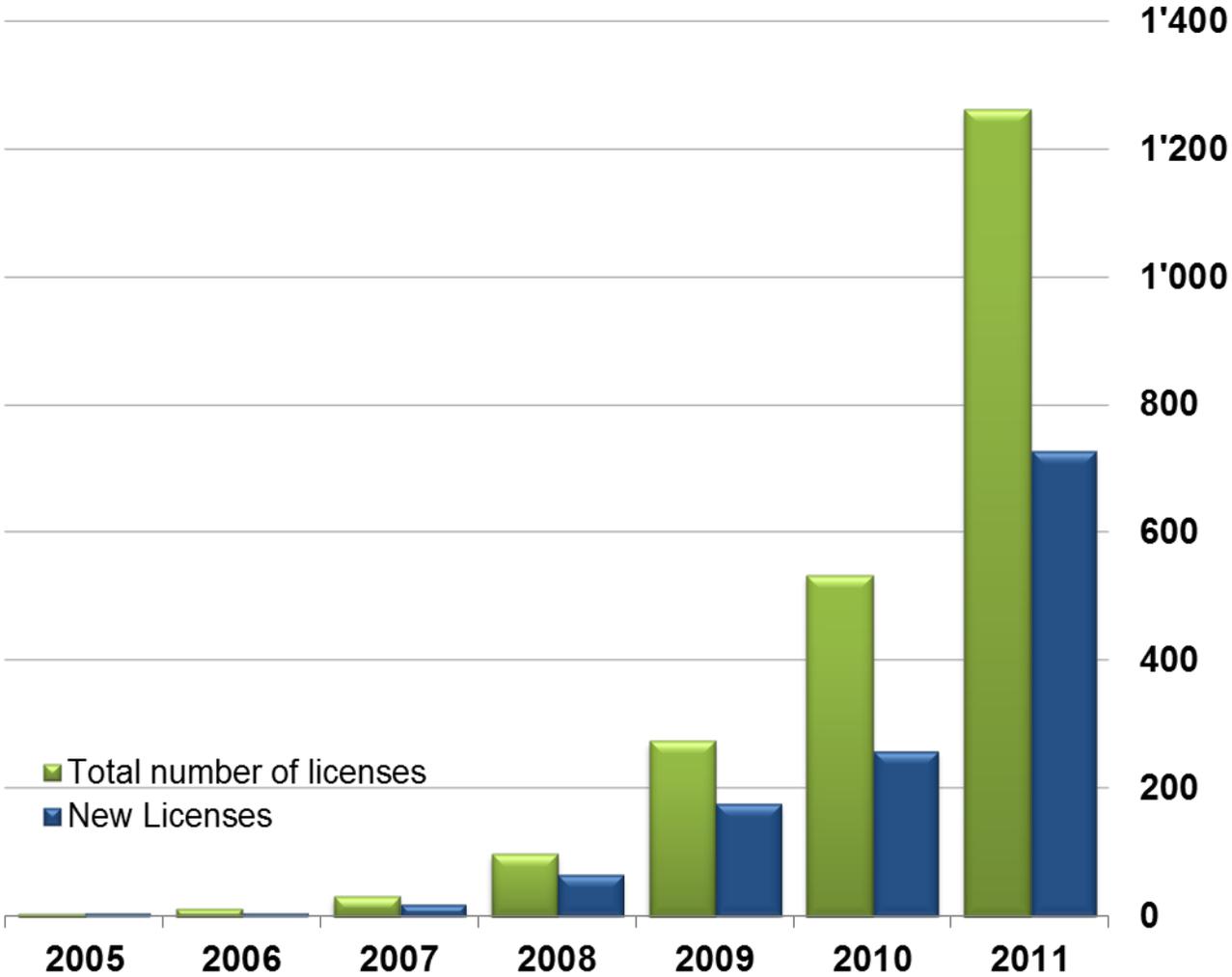


References:

ECORegion & ECOBusiness

- **ECORegion, 1000 customers, the leading solution for territorial energy and GHG balances in Europe:**
 - **Examples of cities:** Zurich, Bern, Basel, Winterthur, Lausanne, Bonn, Berlin, Frankfurt, Stuttgart, Munich, Hannover, Kaiserslautern, Dresden, Leipzig, Dusseldorf, Dortmund, Paris, Rom, etc.
 - **Examples of community solutions:**
1 Nation (Swiss cantons), 1 German state (North Rhine-Westphalia), 2 German administrative regions, 45 German administrative districts etc.
- **ECOBusiness, successfully deployed by SMEs and major enterprises:**
 - **SMEs (more than 50):** Messe München, Städtische Werke Grenchen, Elektrizitätswerk Obwalden, Night Star Express, STAWAG etc.
 - **Major clients (1 billion \$ turn over):** Waters (USA), Panalpina (CH), Modus Link (USA) more to be added soon

Development of sold licences



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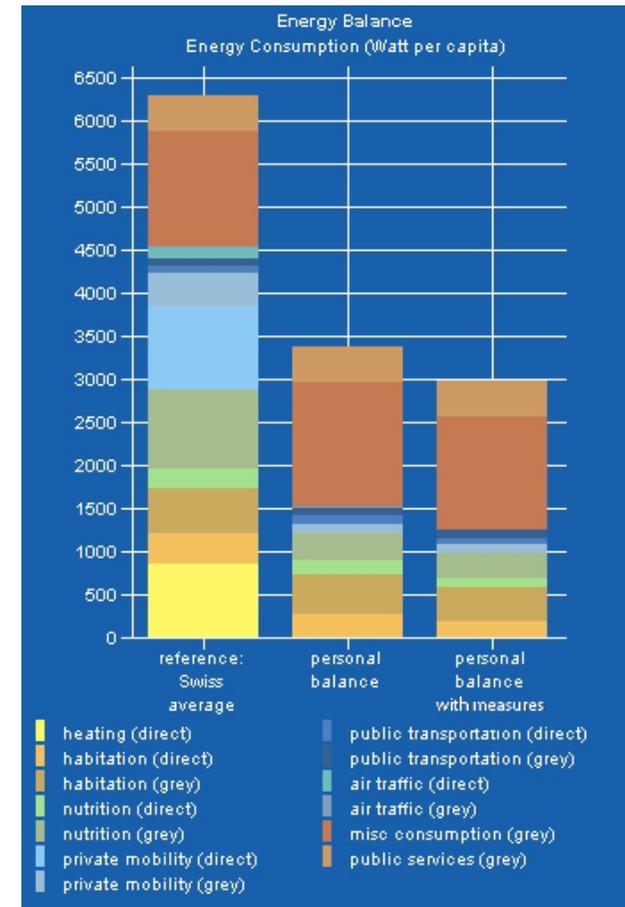
ECOPrivate History

- **Launched in 2001 as tool to calculate a personal GHG emissions and primary energy footprint**
- **Financed by Novatlantis, BAFU and BFE**
- **Implementation was supervised by ESU-Services**
- **ECOPrivate was one of the first of its kind and therefore:**
 - Copied all over the world
 - Cited in and used for peer reviewed publications and many studies
- **Goal to create a tool which allows to compare different consumption options:**
 - High uncertainty for absolute numbers
 - Comparably good precision in relative differences between different consumption categories

ECOPrivate Approach I

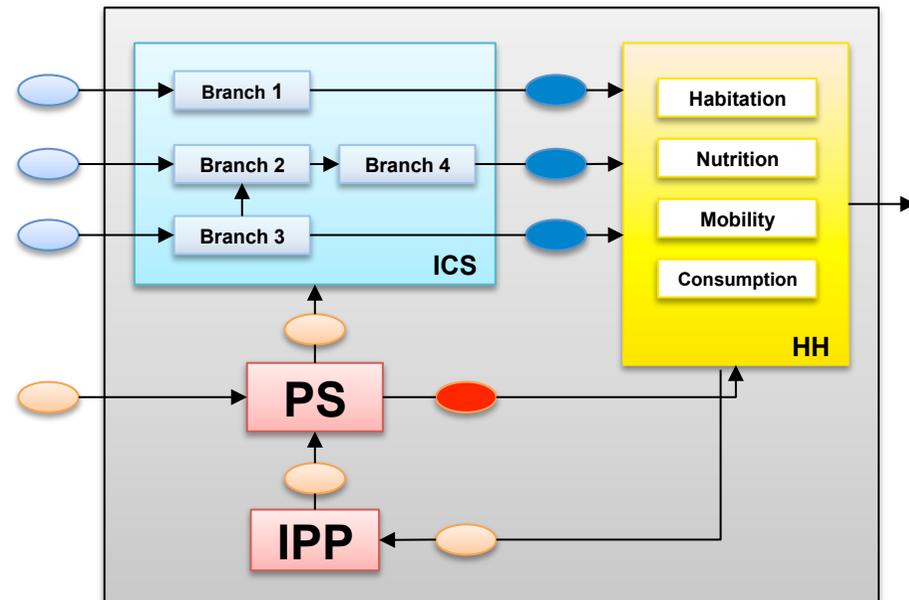
- **LCA Indicators: primary energy (cumulative energy demand) and GHG emissions**
- **User-specific data can always be compared with average data**
- **Activity intensities can be selected**
- **Reduction options are given**
- **Activities are:**
 - assessed within 13 process and
 - grouped into 4 activity categories, which are **heating, appliances, mobility, nutrition and consumption**

Result Presentation ECOPrivate



ECOPrivate Approach II

- Input-output approach based on energy and material flow import-export statistics
- All goods are attributed to 28 economic branches and «baskets of goods»
- Model was implemented 2000 based on statistics from 1995-1998
- In 2000 available LCA-data was used to attribute emissions and cumulative energy demand to baskets of goods and energy consumption

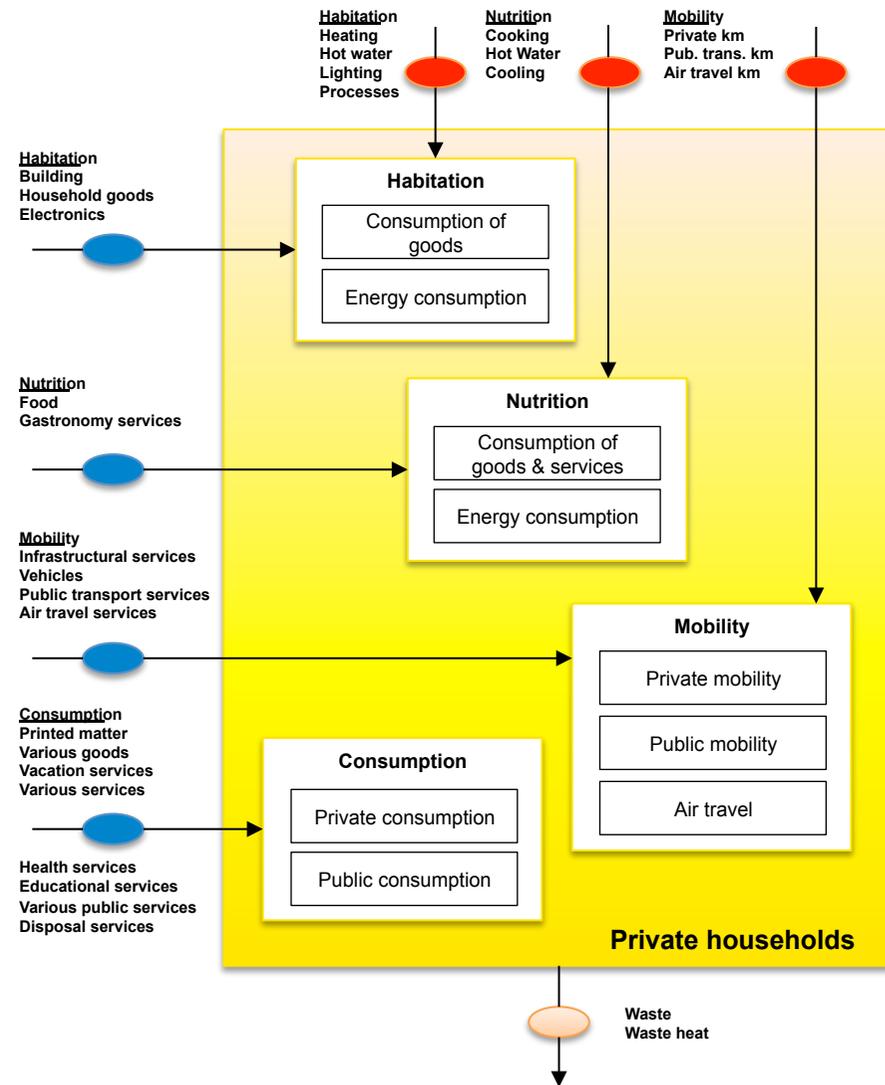


Legend:

- ICS: Industry, commerce and services
- HH: Private households
- PS: Power supply
- IPP: Inland power production

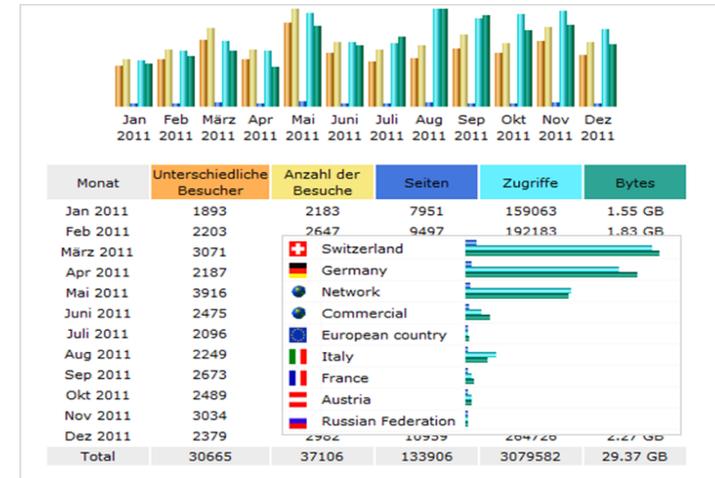
ECOPrivate Approach III

- User-options based on statistical data and saturation assumptions or assumed variation (+/- percentage)
- Total of 6300 Watt per Person for Switzerland
- Total would be around 8000 Watt per Person with current consumption levels and LCA-data
- A minimum of 2000 Watt per Person can be reached with drastic measures
- The estimated uncertainty for the statistical data is 10-15% and for the LCA-data 30%



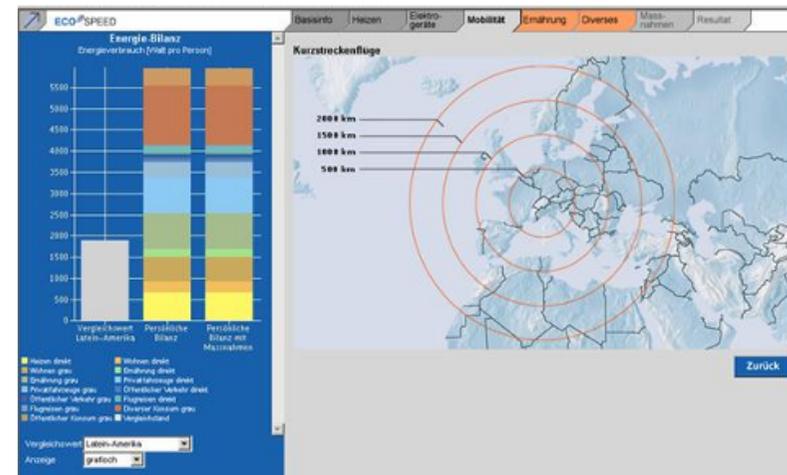
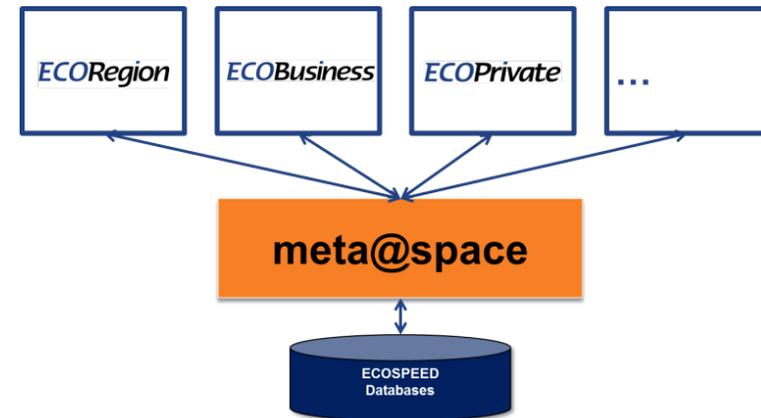
ECOPrivat References

- **ECOPrivat has been used by over 30'000 visitors in 2011**
- **The commercial version includes:**
 - User management
 - Functions for saving and comparing different datasets
- **Examples of commercial projects are:**
 - Environmental Survey Neuchatel – 380 participants during 3 years
 - Novartis – Hit the Light, 28'000 participants within 6 months
 - Energiesparwoche Canon – 6000 participants within 1 month
 - Klimafrühling Stadt Zürich – 550 participants
 - 20-Years-anniversary econcept – 23 participants



Next Steps & Possibilities

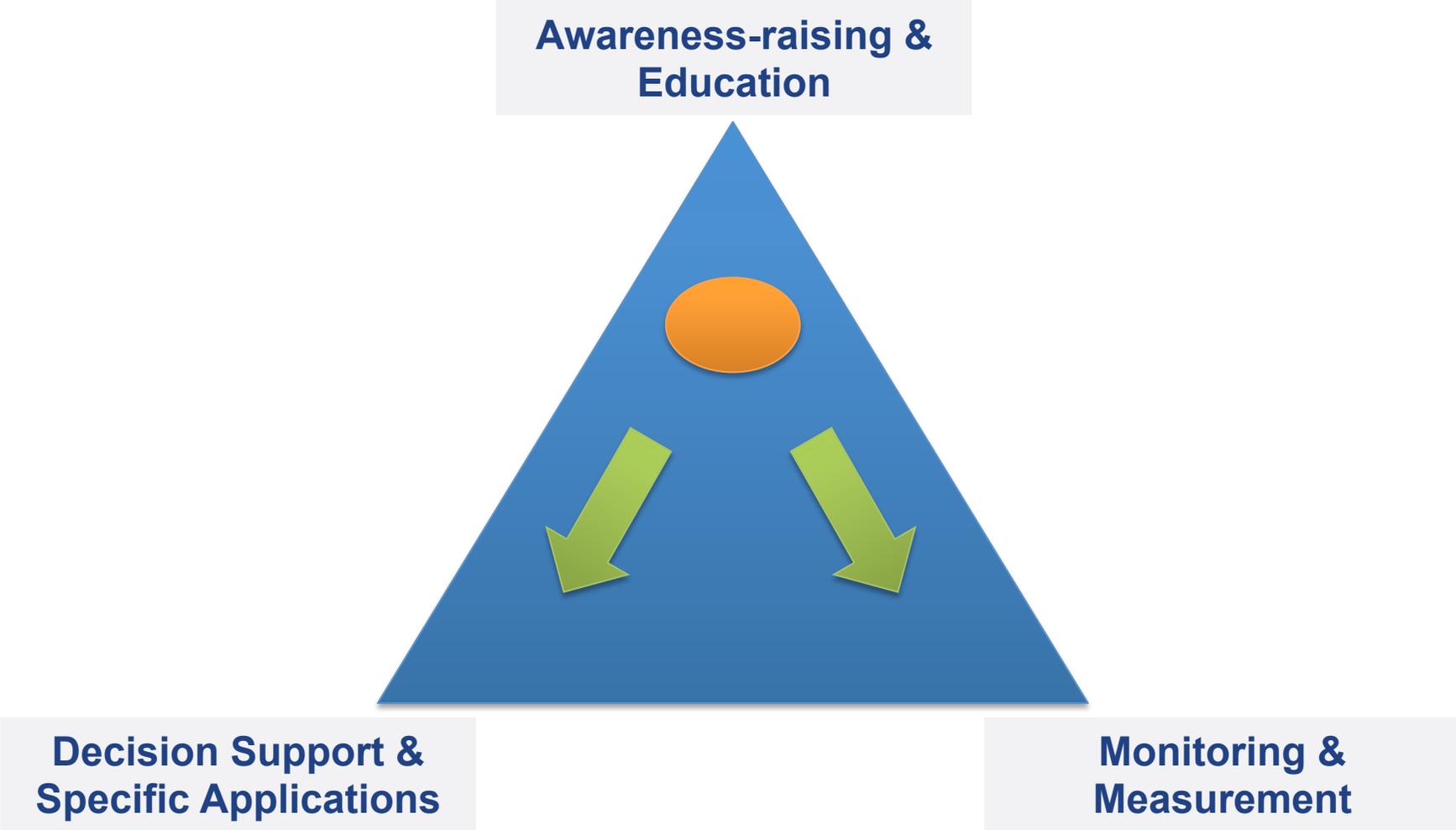
- Update LCA factors and the data model of ECOPrivate based on current studies
- Redesign the graphical interface
- Use advantages of development platform meta@space:
 - Flexible timeline
 - Customizing possibilities
 - Country specific datasets
- Integrated data usage of other ECOSPEED solutions
- Etc.



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Market Development & Trends



Awareness-raising & Education

▪ Tool Characteristics

- Holistic approach including all major areas of consumption and activities
- Mostly focused on energy and GHG emissions
- Designed for usage by a broad range of user types

▪ Trends

- Data availability and quality are bettering: usage of EIO-LCA-data and hybrid approaches
- Apps and mobile applications
- Integration of decision support, measures, scenarios and monitoring capabilities

▪ Examples

- ECOPrivate (2001), ECOSPEED SA, www.ecospeed.ch
- CoolClimate Carbon Footprint Calculator (2012), University Berkeley, <http://coolclimate.berkeley.edu>
- Klima-Rechner (2011), UBA, <http://uba.klimaktiv-co2-rechner.de>
- EcoGuru (WWF), <http://ecoguru.panda.org>
- Etc.

Decision Support & Specific Applications

▪ Tool Characteristics

- Focus on a specific subject of consumption or activity: Mobility, food, air travels, technologies etc.
- Focus on specific environmental assessments: Water footprint, UBP etc.
- Extended predefined measures and decision support based on quantitative assessments

▪ Trends

- Integration with business applications
- Apps and mobile applications

▪ Examples

- Water footprint calculator
<http://www.waterfootprint.org>
- Ecopassenger
<http://www.ecopassenger.com/>
- Atmosfair (air travel),
www.atmosfair.de
- Food Carbon Emissions Calculator
www.foodemissions.com
- Etc.

Monitoring & Measurement

▪ Tool Characteristics

- Focus on monitoring of energy consumption
- Direct measurement of consumption
- Driven by smart metering and utilities
- Integration with building management systems

▪ Trends

- Usage of monitoring data in other applications
- Integration with business applications
- Apps and mobile applications

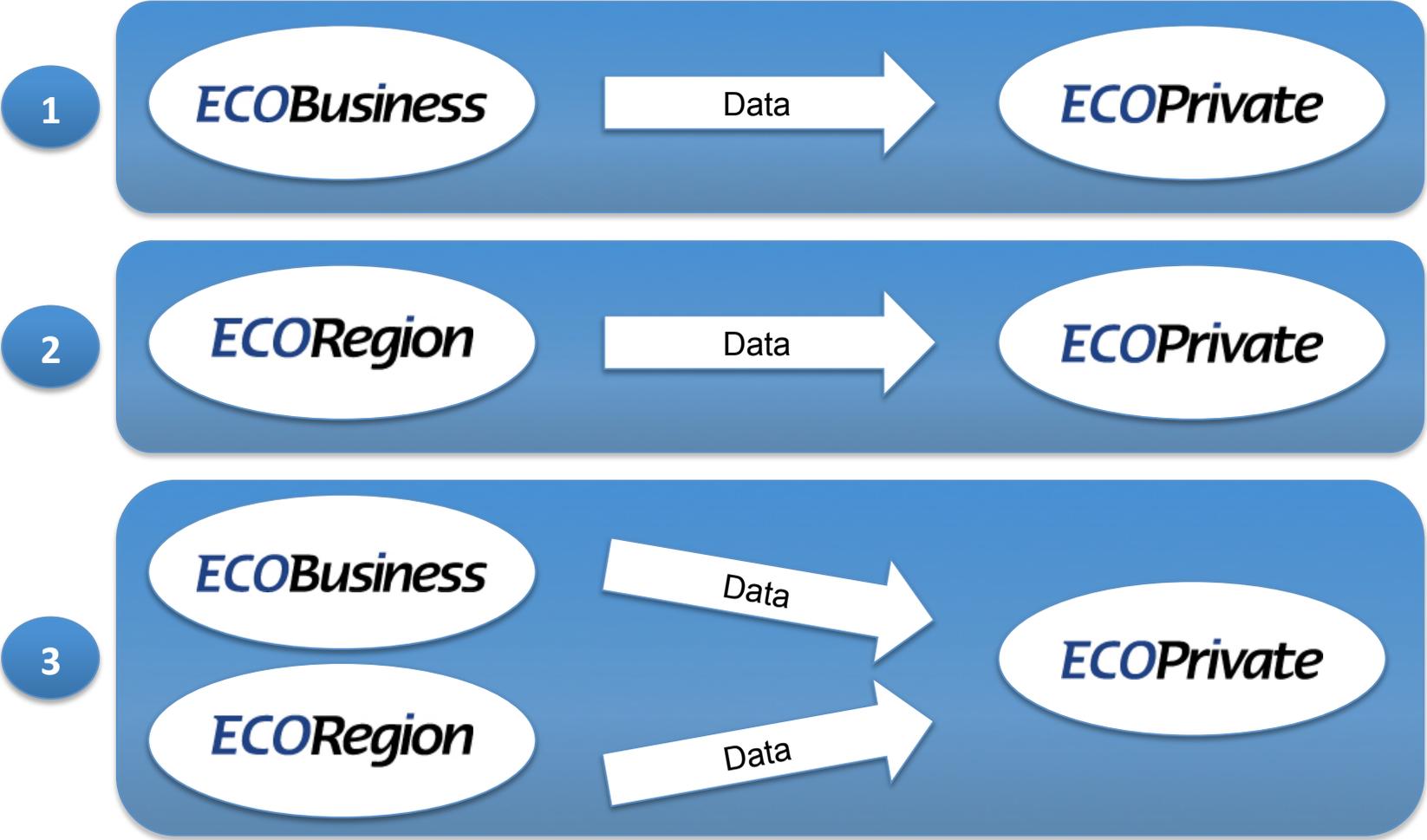
▪ Examples

- UK
first:utility, «Smart Online Account», Software by Opower, <http://opower.com>
www.first-utility.com/home-energy/smart-online-account
- USA
Green Button Initiative
www.greenbuttondata.org/
www.energyai.com/
www.gasandpower.com/
www.greenbuttonconnect.com/
etc.

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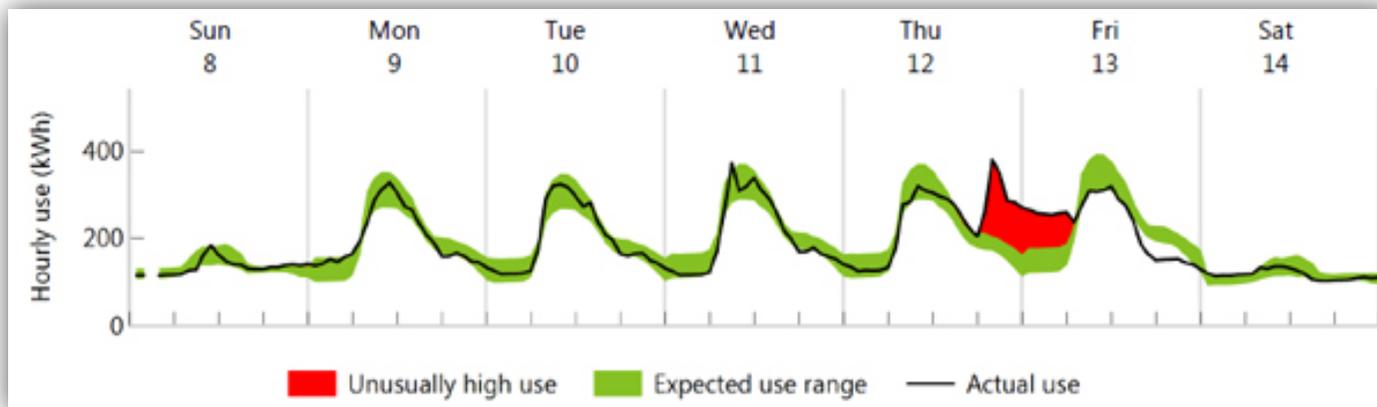
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ECOSPEED Vision: Integrated Solutions



ECOSPEED Vision: Combination with Monitoring

- Integration of a holistic personal environmental balance with continuous monitoring data
- Combination of yearly perspective for all areas of consumption with a monthly, weekly, daily perspective for certain fields of consumption



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Discussion

- **What new applications do you foresee for web-based tools for the calculation of personal environmental balances?**
- **Where are opportunities for the integration of personal environmental balances into business applications?**
- **Do you think integration of holistic footprinting tools with smart metering and other monitoring data brings a benefit?**
- **Etc.**